COMPANY OVERVIEW



SolPacific is an investment manager focusing its efforts on real estate opportunities. We partner with developers offering loans and equity investments to facilitate the acquisition and development of market-rate and affordable housing. Our investor base consists of accredited individuals, qualified purchasers, and organizations pursuing annual returns ranging from 6% to 25%, characterized by low volatility and risks carefully calibrated to align with the targeted returns. **Investors choose to partner with us because of our proven track record, fiduciary mindset, and investors-first philosophy.**

Year Founded

1991

25,000+

Multifamily housing units financed

\$250M+

Income fund assets under management

\$3B+

Real estate transactions supported

INCOME FUND INVESTMENTS

SolPacific's income funds deliver stable, risk-adjusted returns by providing capital as loans to real estate holding companies specializing in market-rate multifamily and affordable housing across the Midwest and Western United States.

EQUITYINVESTMENTS

SolPacific's portfolio of cash-flowing assets is diversified across asset types within the United States. We have invested more than \$350 million of equity in hotels, multifamily real estate, commercial real estate, and strategic ventures.

SOLPACIFIC INCOME FUND

Since 2015, SPIF has achieved annualized net returns of 7-9%. Investors can choose to receive quarterly distributions or quarterly reinvestments of earnings to their investor capital accounts.

DEFERRED INCOME FUND

Since 2021, DIF has achieved annualized net returns of 7-9%. Earnings are reinvested quarterly into investor capital accounts.

TAX-EXEMPT INCOME FUND

Referred to as AHA, the purpose of this fund is to accelerate the development of affordable housing in the U.S. by producing a long-term, reliable capital source for developers.

SHORT-TERM INCOME PROGRAM

Fund investors can invest additional capital into a revolving loan program. This investment offers a fixed annualized rate of interest based on current market conditions with no investment holding period.

MULTI-FAMILY EQUITY

We invest with some of the nation's top developers of new and value-add market-rate and affordable housing.

HOTEL EQUITY

We acquire and/or recapitalize valuation depressed properties when the market is right, raising funds on a deal-by-deal basis.

VENTURE EQUITY

We invest in early-stage ventures well-positioned to be category disruptors. Currently invested in modular manufacturing and robotics.







ABOUT SOLPACIFIC

SolPacific is a firm of investors that sources, oversees, and monetizes real estate investments that exceed investor expectations. As a registered investment advisor, we maintain a diverse portfolio of income funds designed to generate stable, risk-adjusted returns, as well as direct real estate investments spanning hotels, multifamily properties, commercial real estate, and strategic ventures that investors can participate in on a deal-by-deal basis.

Our investor base consists of accredited individuals, qualified purchasers, and organizations who value our disciplined approach and proven performance.

INVESTORS FIRST - ALWAYS

It's not just a slogan. It's our fundamental practice and our promise to take care of those most important to us. In a market full of "fee-first" thinkers, we set ourselves apart by putting our **Investors First, Always.** Our deals are structured to provide a return to investors before SolPacific receives any fees or profit participation. We align the incentives and direct the focus of all stakeholders to ensure that every element of our business aligns with our investors' best interests.

THE TEAM

The SolPacific leadership team comprises experienced real estate investment professionals dedicated to prioritizing investor needs. With deep expertise spanning multifamily property development, asset recapitalization, and tax strategies, our team works closely with investors to identify opportunities that deliver consistent capital growth and targeted returns ranging from 6-25%.



Abbot Apter, Chief Executive Officer



Greg Borash, Chief Compliance Officer



Jason Karnowski, Chief Operating Officer



Jon Ross, Executive Director of Investors

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